



India Warehousing & Logistics Show

1-3 DECEMBER 2022
BOMBAY EXHIBITION CENTRE, MUMBAI

Co-located with

IMHLS
INDIA MATERIAL HANDLING
& LOGISTICS SHOW

SUPPLY
CHAIN ZONE

LOGISTICS
4 MANUFACTURING



**WESTERN INDIA'S
ONLY PLATFORM
TO DISPLAY COMPLETE
WAREHOUSING &
LOGISTICS
SOLUTIONS**



Maharashtra continues to be the Logistics and Warehousing Capital of India

With recent investments made towards a multi-modal logistics and warehousing infrastructure, Maharashtra is poised to be an emerging Logistics hub. Due to its strategic location in occupying a huge part of peninsular India, it is the hub of trade and commerce due to its enhanced connectivity owing to the presence of two major ports- the Jawaharlal Nehru Port Trust (JNPT) and the Mumbai Port.

The primary drivers of warehousing demand in Mumbai are e-commerce and retail, export-import (EXIM), and manufacturing. The Warehousing activities are growing on account of large consumption base and port driven Export-Import (EXIM) cargo movement as well as by e-commerce and third-party logistics (3PL), that has been driving the warehouse business in Mumbai.

Major warehousing clusters in Maharashtra are Bhiwandi warehouse cluster, Panvel warehouse cluster and Navi Mumbai Airport Influence Notified Area (NAINA)

“According to the Warehousing Market in India 2022 report published by Netscribes (India) Pvt Ltd, “The warehousing market in India is expected to grow to Rs. 2243.79 billion by 2026, expanding at a CAGR of 10.90%.”

Market Growth

- ▶ The Indian e-commerce industry is playing a major role in this growth. Due to the pandemic-induced lockdowns, consumers started to rely on e-commerce players for the delivery of food and grocery items and the trend continues as people are more open to online deliveries.
- ▶ The growth of third-party logistics is the second-largest incentive causing the rise in demand for warehouses.
- ▶ The country's 'Make in India', 'Atmanirbhar Bharat', and 'Vocal for Local' campaigns have also led to a positive response with a rise in demand. Moreover, the government's Bharatmala Project focuses on establishing 35 multimodal logistics parks throughout the country, with four proposed for development in Maharashtra under the Public-Private Partnership.

Source: Market Reports

Co-located events at IWLS 2022

IMHLS
INDIA MATERIAL HANDLING
& LOGISTICS SHOW

India Material Handling & Logistics Show (IMHLS) is a dedicated zone bringing the material handling industry together to showcase latest innovations, develop new methods and discover new trends and technologies.

**SUPPLY
CHAIN** ZONE

Supply chain zone brings into focus end-to-end solutions, consultants, logistics parks & industrial parks, helping in the smooth management of logistics.

LOGISTICS
4 MANUFACTURING

Logistics 4 Manufacturing highlights products, solutions & technologies aiding in the efficient flow and storage of goods from point of origin to the point of consumption.



Key highlights of IWLS 2022



150+
Exhibitors



FOCUS
Logistics 4
manufacturing



25+
Product launches



100+
Live demos



50+
First time exhibitors



VIP
Buyer Program



Supply Chain
zone



GoConnect
Online matchmaking service

Unlimited opportunities at India Warehousing & Logistics Show 2022!

- It is an ideal show for creating awareness of your offerings to the western marketplace of India
- Networking opportunity with key decision-makers and budget holders across warehousing and supply chain community
- From small & medium enterprises to larger companies, you can reach a broader audience under one roof
- It offers a perfect environment to demonstrate your products even to customers you have been targeting without prior success
- Benefit from the comprehensive multi-channel marketing campaign that reaches innumerable prospects of the industry

Exhibitor profile



**MATERIAL HANDLING
EQUIPMENT**



HVLS FANS



**COMMERCIAL
VEHICLES**



**SAFETY & SECURITY
SOLUTIONS**



**LOGISTICS &
SUPPLY CHAIN**



**PROTECTIVE
PACKAGING**



**INDUSTRIAL
LIGHTING**



**WAREHOUSE
INFRASTRUCTURE**



**AUTOMATION & IT
(AIDC & SOFTWARE SOLUTION)**



**LOGISTICS SERVICE
PROVIDERS**

Recap of IWLS PUNE 2019



4000 sqm
Exhibition area



124
Exhibitors



4564
Unique Visitors



124
VIP Buyers



421
Business Matchmaking
Meetings



61
Product Launches

Success in numbers at IWLS 2019

Exhibitor facts

84% | exhibitors agreed that exhibition delivered better ROI than other media channels

80% | exhibitors agreed that IWLS is highly effective in generating sales leads

87% | of the exhibitors recommend participation in the next edition

91% | exhibitors were overall satisfied with their participation at IWLS

Visitor facts

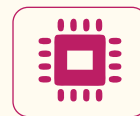
70% | visitors were looking to invest

45% | new visitors visited the show

87% | visitors are going to visit next edition

80% | visitors were overall satisfied with IWLS 2019

Focus Industry sectors



Electronics



Chemical



Retail



Textile



Pharma



Structural
Engineers



Engineering



Warehouses



Architects



Automobile



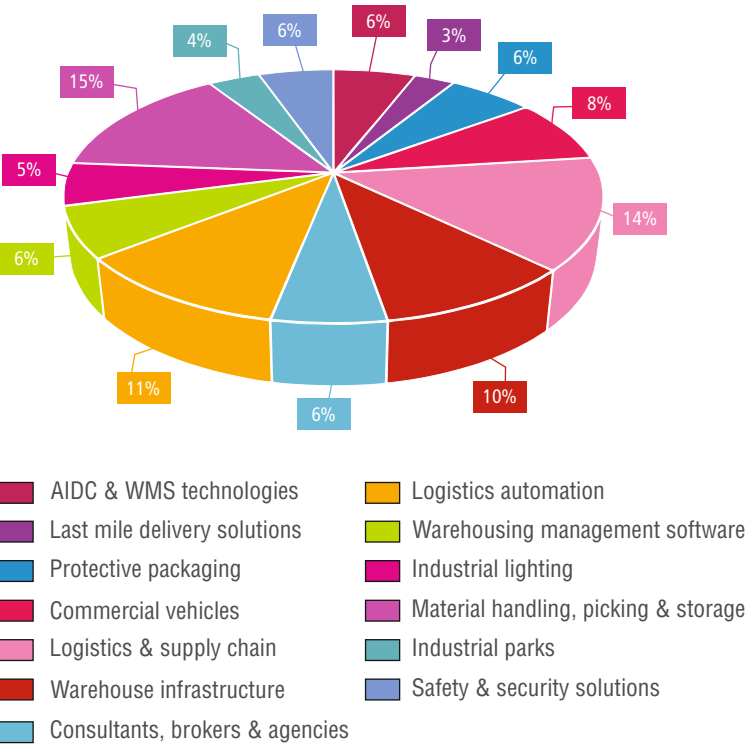
Logistics



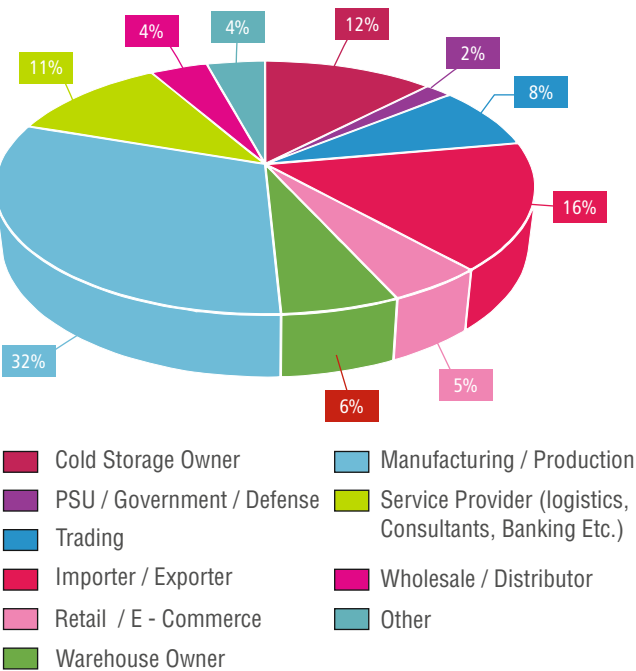
3PL, 4PL, 5PL &
Supply Chain Companies

Visitor Facts

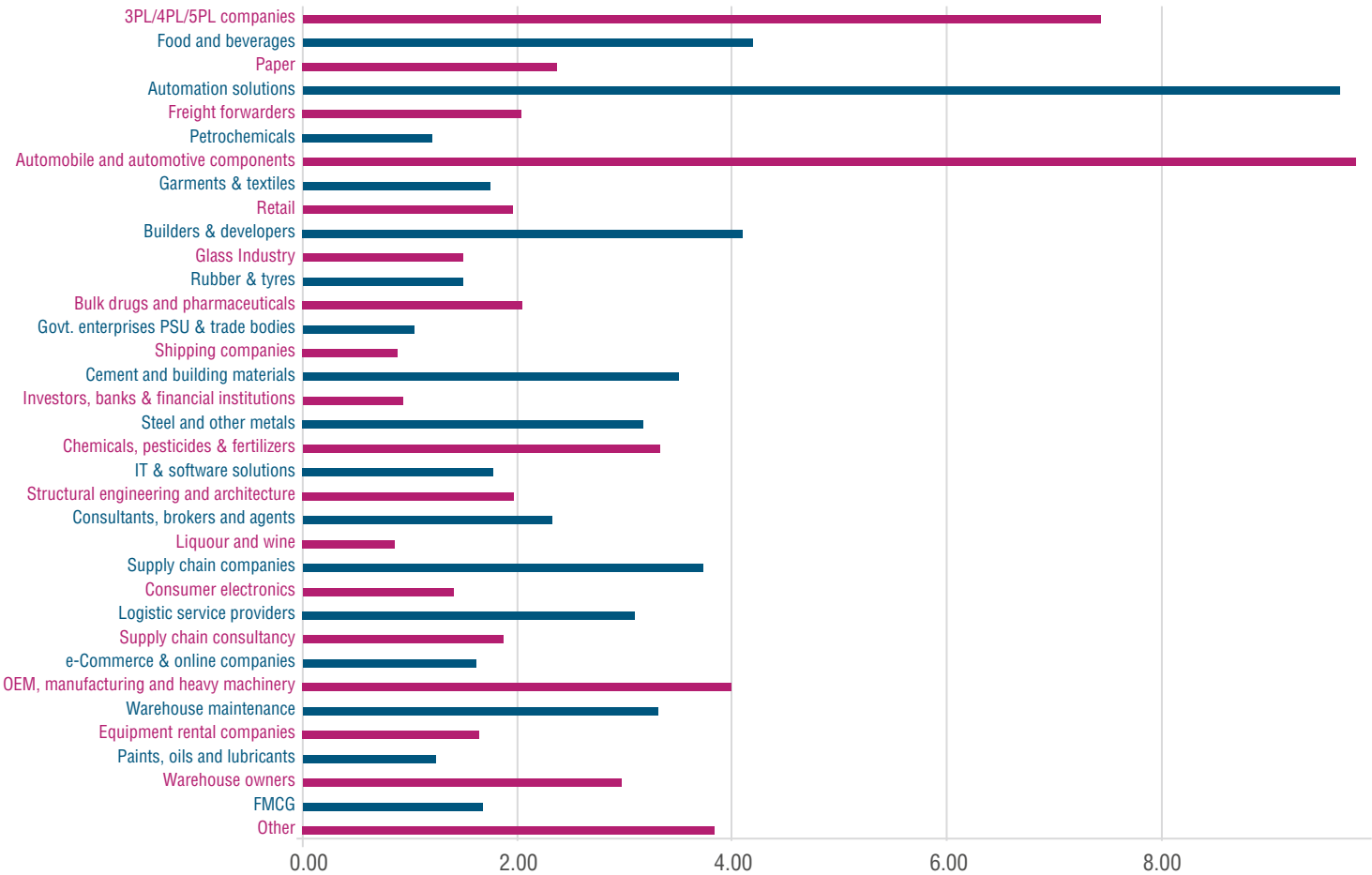
Product of interest



Nature of business



Visitors from various sector/industry



Industry Speaks

"We have always been participating at IWLS and have always used this platform to unveil new products. Mainly, this show helps us to focus on the regional market. The response we received at this show is very positive."

Manojit Acharya
MD, Jungheinrich Lift Truck India Pvt. Ltd.



"We are the largest construction equipment company exhibiting at IWLS. This show is an excellent platform to showcase our products as in the next five years the warehousing & logistics sector will grow tremendously. IWLS being the regional show gives the right impetus."

Chetan Gole
CEO (Forklifts), ACE



"We have been participating for the last five years at IWLS. This is a good platform where we can demonstrate our products as well as communicate with our customers. Moreover, we received many queries over a period of 3 days."

Bhushan Rewatkar
Dy. General Manager,
Kelley Material Handling Equipment India Pvt Ltd



"Our experience at IWLS has been great. This expo creates a very good opportunity to capitalise on the regional aspect of this platform. We received a lot of customers and this show successfully brought a lot of small and big players together."

Afzal Hussain
Director, Racks & Rollers



"We have received a lot of queries from clients, dealer as well as VIP buyers. This show effectively highlighted our brand in front of target audience. It is a pleasure exhibiting at this show."

Mr. Arnab Ghosh
Senior Marketing Communications Manager
Godrej Material Handling



"We have been exhibiting at IWLS since its first edition. This is a great platform to network and meet with key buyers from the warehousing & logistics sector. This show has helped us reach the targeted logistics & warehouse professionals across various industries"

Samir Gandhi
Director, Gandhi Automations Pvt. Ltd.



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