



India Warehousing & Logistics Show

1-3 DECEMBER 2022
BOMBAY EXHIBITION CENTRE, MUMBAI

Co-located with

IMHLS
INDIA MATERIAL HANDLING
& LOGISTICS SHOW

SUPPLY
CHAIN ZONE

LOGISTICS
4 MANUFACTURING



**WESTERN INDIA'S
ONLY PLATFORM
TO DISPLAY COMPLETE
WAREHOUSING &
LOGISTICS
SOLUTIONS**



The warehousing and logistics community will come together at the 9th edition of India Warehousing and Logistics Show 2022 to exhibit, launch and display latest solutions, services and technologies required to run a successful supply chain operation.

With a successful legacy of 8 years in the sector, the exhibition takes pride in being an established platform to identify market trends, explore a wide range of products related to material handling, storage, racking, automation, infrastructure, supply chain, protective packaging, AIDC and commercial vehicles, network with peers, enhance your brand reach at a unique platform to be held at a new destination-Gujarat-one of the major warehousing hubs in western region with biggest as well as busiest ports in India, Porbandar and Kandla Port. It is also an emerging warehousing and logistics location, and includes other major cities in Western India such as: Mumbai, Pune, Nashik, Nagpur, Bhavnagar, Jaipur and Indore.

Indian warehousing and logistics sector on the rise with future investments



Indian warehousing and logistics sector is estimated to attract nearly \$10 billion investments over the next 4-5 years. With addition of around 200 million sq ft warehousing space across India, total supply is expected to nearly double by 2022.



Furthermore, this has resulted in the rapid increase in the retail channels requiring efficient inventory management and warehousing solutions. Many companies have started engaging with logistics service providers for catering to the customised demands of consumers. The global logistics market will register a CAGR of over 7% by the end of 2022.

Co-located events at IWLS 2022

IMHLS
INDIA MATERIAL HANDLING
& LOGISTICS SHOW

India Material Handling & Logistics Show (IMHLS) is a dedicated zone bringing the material handling industry together to showcase latest innovations, develop new methods and discover new trends and technologies.

**SUPPLY
CHAIN** ZONE

Supply chain zone brings into focus end-to-end solutions, consultants, logistics parks & industrial parks, helping in the smooth management of logistics.

LOGISTICS
4 MANUFACTURING

Logistics 4 Manufacturing highlights products, solutions & technologies aiding in the efficient flow and storage of goods from point of origin to the point of consumption.



Key highlights of IWLS 2022



150+
Exhibitors



FOCUS
Logistics 4
manufacturing



25+
Product launches



100+
Live demos



50+
First time exhibitors



VIP
Buyer Program



Supply Chain
zone



GoConnect
Online matchmaking service

Unlimited opportunities at India Warehousing & Logistics Show 2022!

- It is an ideal show for creating awareness of your offerings to the western marketplace of India
- Networking opportunity with key decision-makers and budget holders across warehousing and supply chain community
- From small & medium enterprises to larger companies, you can reach a broader audience under one roof
- It offers a perfect environment to demonstrate your products even to customers you have been targeting without prior success
- Benefit from the comprehensive multi-channel marketing campaign that reaches innumerable prospects of the industry

Exhibitor profile



**MATERIAL HANDLING
EQUIPMENT**



HVLS FANS



**COMMERCIAL
VECHILES**



**SAFETY & SECURITY
SOLUTIONS**



**LOGISTICS &
SUPPLY CHAIN**



**PROTECTIVE
PACKAGING**



**INDUSTRIAL
LIGHTING**



**WAREHOUSE
INFRASTRUCTURE**



**AUTOMATION & IT
(AIDC & SOFTWARE SOLUTION)**



**LOGISTICS SERVICE
PROVIDERS**

Recap of IWLS PUNE 2019



4000 sqm
Exhibition area



124
Exhibitors



4564
Unique Visitors



124
VIP Buyers



421
Business Matchmaking
Meetings



61
Product Launches

Success in numbers at IWLS 2019

Exhibitor facts

84%

exhibitors agreed that exhibition delivered better ROI than other media channels

80%

exhibitors agreed that IWLS is highly effective in generating sales leads

87%

of the exhibitors recommend participation in the next edition

91%

exhibitors were overall satisfied with their participation at IWLS

Visitor facts

70%

visitors were looking to invest

45%

new visitors visited the show

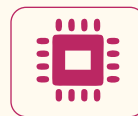
87%

visitors are going to visit next edition

80%

visitors were overall satisfied with IWLS 2019

Focus Industry sectors



Electronics



Chemical



Retail



Textile



Pharma



Structural
Engineers



Engineering



Warehouses



Architects



Automobile



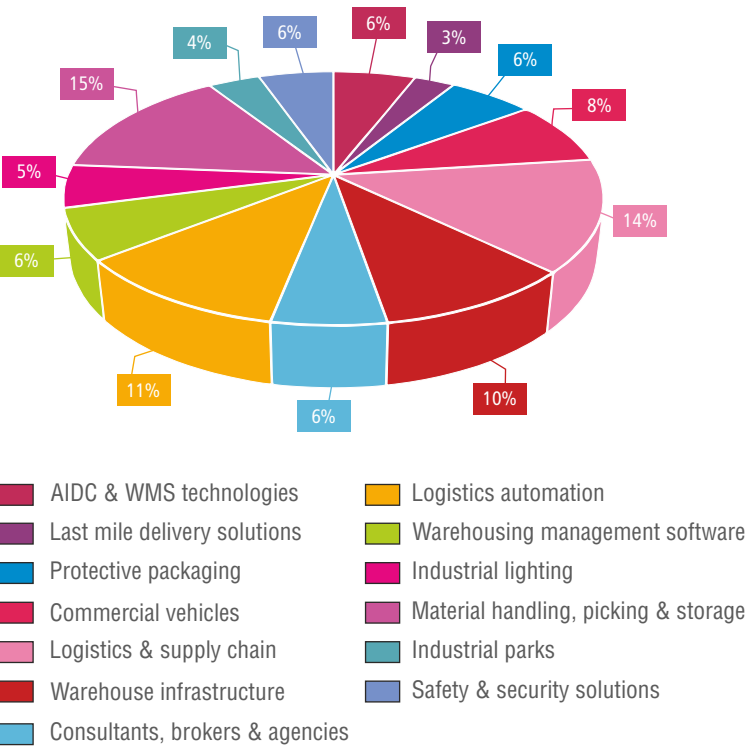
Logistics



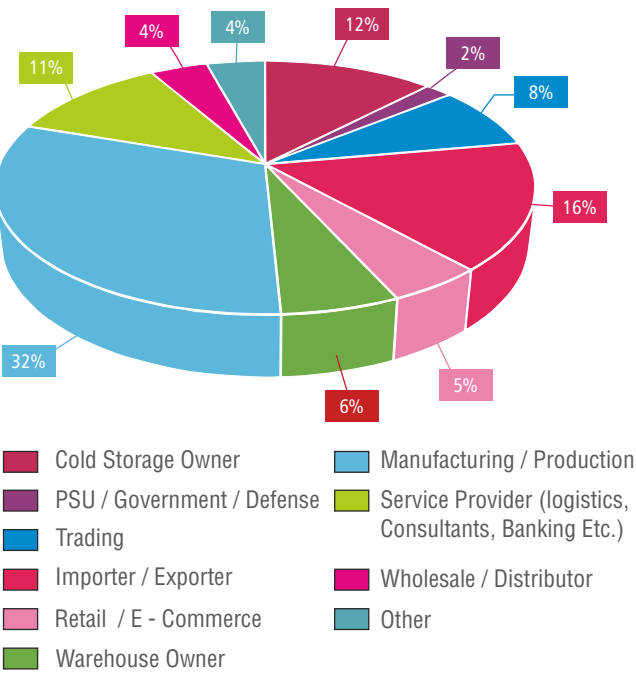
3PL, 4PL, 5PL &
Supply Chain Companies

Visitor Facts

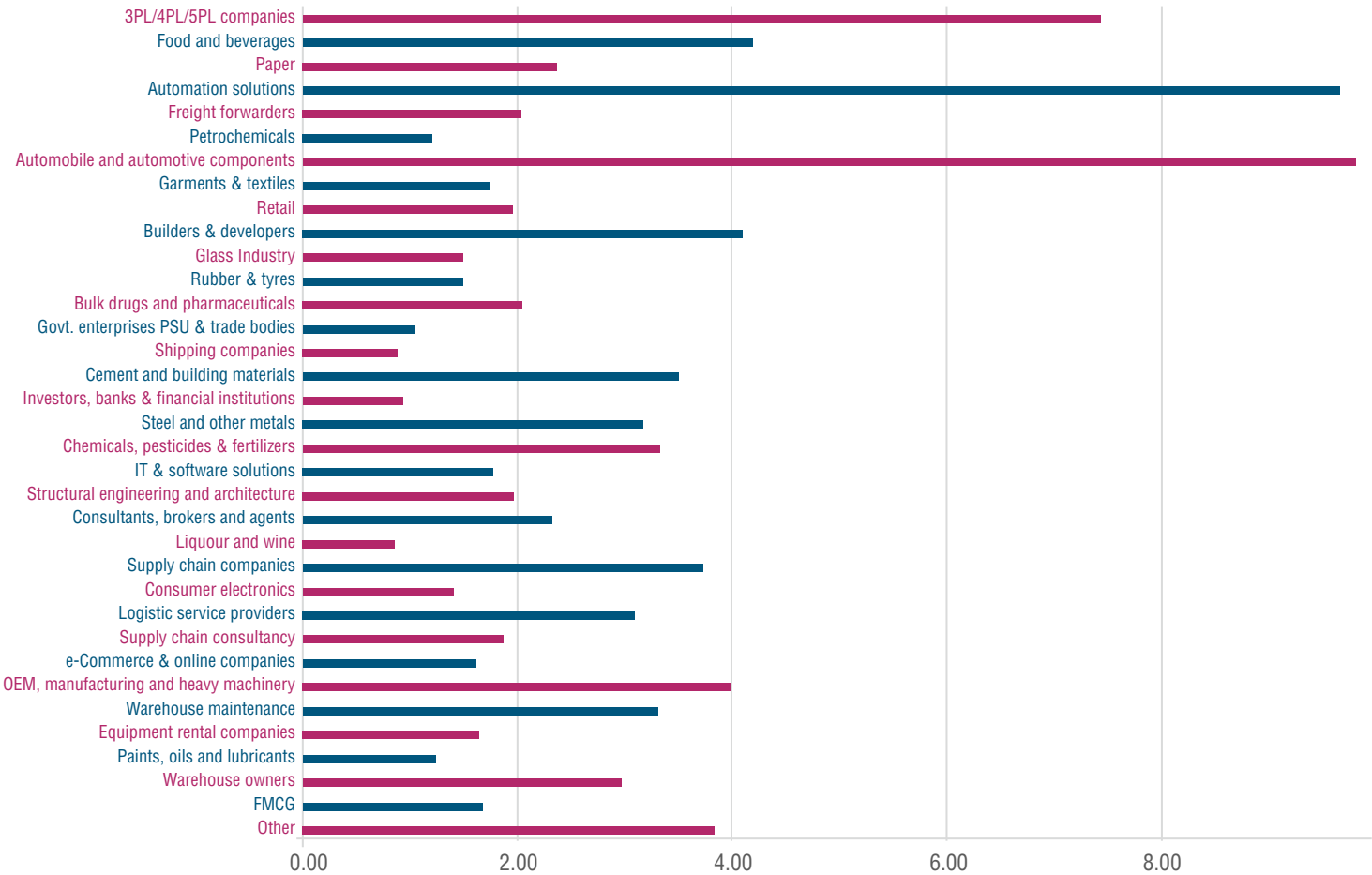
Product of interest



Nature of business



Visitors from various sector/industry



Industry Speaks

"We have always been participating at IWLS and have always used this platform to unveil new products. Mainly, this show helps us to focus on the regional market. The response we received at this show is very positive."

Manojit Acharya
MD, Jungheinrich Lift Truck India Pvt. Ltd.



"We are the largest construction equipment company exhibiting at IWLS. This show is an excellent platform to showcase our products as in the next five years the warehousing & logistics sector will grow tremendously. IWLS being the regional show gives the right impetus."

Chetan Gole
CEO (Forklifts), ACE



"We have been participating for the last five years at IWLS. This is a good platform where we can demonstrate our products as well as communicate with our customers. Moreover, we received many queries over a period of 3 days."

Bhushan Rewatkar
Dy. General Manager,
Kelley Material Handling Equipment India Pvt Ltd



"Our experience at IWLS has been great. This expo creates a very good opportunity to capitalise on the regional aspect of this platform. We received a lot of customers and this show successfully brought a lot of small and big players together."

Afzal Hussain
Director, Racks & Rollers



"We have received a lot of queries from clients, dealer as well as VIP buyers. This show effectively highlighted our brand in front of target audience. It is a pleasure exhibiting at this show."

Mr. Arnab Ghosh
Senior Marketing Communications Manager
Godrej Material Handling



"We have been exhibiting at IWLS since its first edition. This is a great platform to network and meet with key buyers from the warehousing & logistics sector. This show has helped us reach the targeted logistics & warehouse professionals across various industries"

Samir Gandhi
Director, Gandhi Automations Pvt. Ltd.



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